

# Enhancing Cross-Department Collaboration



Burges  
Salmon



## About Burges Salmon

Burges Salmon is an ambitious, sustainable, and inclusive law firm that ensures its clients, people, and wider communities flourish. The firm has around 1,200 people, including lawyers and professional support staff, with offices in Bristol, London, and Edinburgh.

## The Challenge

Burges Salmon recognised the importance of understanding employees' working preferences, especially under pressure from clients and stakeholders. However, team members often struggled to adapt their approach to different working styles, leading to miscommunication and inefficiencies.

This challenge was beginning to impact collaboration across departments, potentially affecting overall firm performance. Burges Salmon needed a solution to address these issues before they became a significant barrier to success.

## The Solution

C-me onboarded Burges Salmon and provided in-depth behavioural profiling for employees. Internal team members were trained to become C-me experts, equipping them with the tools to deliver ongoing training and reinforce C-me insights within the firm.

As a result, Burges Salmon has reported significant improvements in team performance and leadership effectiveness. Employees now better understand both themselves and their colleagues, leading to enhanced collaboration, a key driver for the firm's success.

## Results



Improved team collaboration across departments



Greater leadership effectiveness



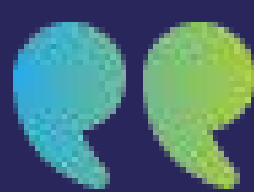
Higher performing teams



A culture of continuous learning and self-awareness



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*We pride ourselves on collaborating across departments, and C-me allows us to enhance that process through a shared understanding of each other's working preferences.*

**Gavin Hooper**, Learning and Development Specialist, Burges Salmon

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